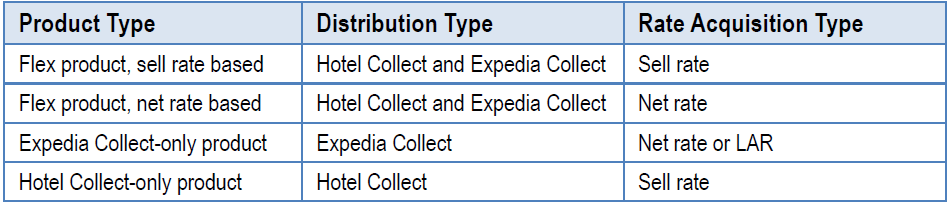
**EQC Questionnaire**

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| --- | --- | --- | --- | --- |
| No. | Connectivity Interface  Provider Information | YES / NO | Description | Notes |
| *RATE MANAGEMENT – mandatory for Vendor to support at least one pricing model* | | | | |
| 1 | Allow **Occupancy Based Pricing** | **Yes / No** | *RECOMMENDED PRICING MODEL. In this pricing model, a cost is assigned to a rate plan for each room occupancy, so separate rates can be set each day for a single, double, triple, etc., making this model the most dynamic and flexible in terms of daily pricing.* |  |
| 2 | Allow for **Per-Day Pricing** | **Yes / No** | *With this pricing model, room inventory is assigned a cost each day for a base number of occupants. Though commonly configured for two occupants, the base number can be customized by rate plan. A single guest will always be quoted the rate for the base number of occupants, whereas guests above the base number are charged extra person fees if configured. For example, a single guest would be quoted a base double rate for each day at the property, while four guests would be quoted the base rate plus extra person fees for two of the occupants.* |  |
| 3 | Allow for **Per Person Pricing** | **Yes / No** | *In this pricing model, a cost is assigned to a rate plan each day at a per person rate for a non modifiable base number of two occupants. A single guest is charged a "single supplement"—a charge added to the per person rate when there is only one person in the room. For example, if cost is entered as $50 per person and there is a single supplement of $25, then the cost for a single guest is $50 + $25 = $75, while two occupants are charged 2 x $50 = $100. Extra person fees apply to third and subsequent guests.* |  |
| 4 | Support **Lowest Available Rate**  **(LAR= Sell value)** | **Yes / No** | *BEST PRACTICE. The lowest publically available rate for a room. Providing Expedia with LAR removes the need for hotel or hotel system to calculate the net rate for Expedia Collect.* |  |
| 5 | Support **Net Rate** | **Yes / No** | *NetRate: returned for ExpediaCollect-only and Expedia Traveller Preference (ETP). The best available rate for the relevant booking, net of Expedia’s compensation for facilitating the booking.* |  |
| 6 | Support **Expedia Traveller Preference (ETP) .** If NO, please select option from Q.7 or Q.8 | **Yes / No** | *BEST PRACTICE Abbreviation for Expedia Traveller Preference. A program allowing customers to decide whether to pay for their reservation at the time of booking or at the hotel. ETP Hotel A hotel that operates both Expedia Collect and Hotel Collect under one contract. Expedia Collect When Expedia collects payment from the customer. Hotel Collect When the hotel collects payment from the customer. Requires system to be able to update Expedia using either numeric or alphanumeric product codes in messaging.* |  |
| 7 | Support **Expedia Collect** only model | **Yes / No** | *Expedia Collect - when Expedia collects payment from the customer.* |  |
| 8 | Support **Hotel Collect** only model | **Yes / No** | *BEST PRACTICE. A program allowing customers to pay for their reservation at the hotel. Required for hotels with a Hotel Collect contract. Hotel will need to collect payment from the customer. Notifications for Hotel Collect bookings will include customer credit card details. Requires system to update Expedia with Sell value only using alphanumeric product codes in messaging.* |  |
| *CLARIFICATION: Send the right type of rate to Expedia: sell rate, net rate or LAR?:* | | | | |



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| *RATE MANAGEMENT – CONTINUE* | | | | |
| 9 | Support **refresh of Rates and Inventory** | **Yes / No** | ***If YES please specify if on:*** *Hotel Level / System level / Hotel and System Level* | |
| 10 | Allow for **Length-of-Stay Pricing** | **Yes / No** | *A pricing attribute that can be added to per-day pricing, where the price is based on the number of days the room is booked.* |  |
| 11 | Does the system allow for **Day of Arrival Pricing?** | **Yes / No** | *A pricing attribute that can be optionally enabled by Expedia (at the request of the hotel) on a rate plan, where the guest pays the same rate on each day of stay. Rate changes can be requested on specific days using a rate change indicator flag.* |  |
| *BOOKING RETRIEVAL* | | | | |
| 12 | Confirm **your system will return Confirmation numbers** via your API. | **Yes / No** | ***MANDATORY.*** *Please note that the BC (Booking Confirmation) API is mandatory for EQC. Non confirmed bookings will fail to fax even if retrieved via EQC.* |  |
| 13 | What is the **Frequency of Booking Retrieval** | **Yes / No**  Every XX minutes | *Frequency of updates is the number of times/min/hour/etc the hotel systems requests pending bookings from Expedia.*  *Recommended BR minimum every* ***10 minutes*** |  |
| 14 | Support Credit Card Data both **customer** and **Expedia Virtual Credit Card** | **Yes / No** | *BEST PRACTICE. Expedia Virtual Card (EVC) allows merchant hotels to receive payments for bookings made via virtual credit cards. The card details are sent to the hotel within the booking notification and make payment for the hotel quick and easy. Notifications for Hotel Collect bookings will include customer credit card details.* |  |
| *RESTRICTIONS MANAGEMENT* | | | | |
| 15 | Allow **Rate Plan level** Open/Close messages via EQC | **Yes / No** | *BEST PRACTICE.* |  |
| 16 | Allow **Room Type level** Open/Close messages via EQC | **Yes / No** | *Not recommended by Expedia. Best practice is rooms are closed out at rate plan level.* |  |
| 17 | Support the “**Minimum and Maximum Length of Stay**” restriction | **Yes / No** | *BEST PRACTICE. Restriction applies to arrival date or stay through* |  |
| 18 | Support the **“Closed to Arrival (CTA)”** restriction | **Yes / No** |  |  |
| 19 | Support the **“Closed to Departure (CTD)”** restriction | **Yes / No** |  |  |

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| PARR -- PRODUCT, AVAILABILITY and RATES RETRIEVAL | | | Through a set of parameters, the PARR API allows EQC partners to either retrieve current product information, Compensations, Cancellation policies, Rate Plan Linkage or current rates and availability data loaded in Expedia system. | |
| 20 | Does the system support:   1. Retrieval of product information for Room Types and Rate Plans 2. Retrieval of product availability and rates | **Yes / No**  **Yes / No** | BEST PRACTICE. After an EQC partner receives its credentials to connect to Expedia QuickConnect services, you can connect to Expedia systems to retrieve the current product configuration defined on Expedia for automated mapping via XML. |  |
| ADMINISTRATION | | | | |
| 21 | Who is responsible for **mapping the Room types and Rate Plans** to your system interface? | System Provider  OR  Hotel  OR  System Provider & Hotel |  |  |
| 22 | Can you provide instruction document / training video / link for the hotel on how to set up Room and Rate Plan. | **Yes / No** | **Please attach document or put the link here**  (this information is for Expedia internal use and is to enable Expedia to assist with a smoother on boarding process.) |  |
| 23 | What is the **average time** to complete **setup of a hotel** to the Expedia Channel when receive EQC credentials | Specify approximate number of days or period |  |  |
| 24 | Support contact information: | (If the hotel has a problem with the interface, who do they contact?) | Name:  Email:  Telephone including country code: |  |
| 25 | 1. Can support BR & AR together 2. Can support BR only 3. Can support AR only | **Yes / No**  **Yes / No**  **Yes / No** | Some properties wish to have separate vendors for AR and BR. Please specify if you can support all 3 options or only specific one. |  |
| PROMO & PRODUCT API | | | | |
| 26 | Support Product API | **Yes / No** | BEST PRACTICE The Product API allows partners to read, create and edit room types and rate plans via the API, without having to use ExpediaPartnerCentral or contact their market manager. |  |
| 27 | Support Promo API  (creation / update / deactivation) | **Yes / No** | Additional functionality that allows partner to read and modify promotions via the Promo API. More details on <http://www.expediaquickconnect.com> |  |
| INVENTORY MANAGEMENT | | | | |
| 28 | System display base allocation | **Yes / No** | When a hotel has base allocation, they make a specific amount of inventory available to Expedia. The number of rooms is usually contractually determined and cannot be reduced via the EQC interface. This question is to determine whether your system displays base allocation to the hotel. See PARR section of the EQC API for details on how you can read this value via EQC |  |
| 29 | Developed for the Total Inventory functionality | **Yes / No** | BEST PRACTICE. The Total Inventory function allows a system to send remaining inventory as a total of both base and flexible allocation. When processed via EQC the number of remaining base will be subtracted from the total inventory in the message and the remainder will be stored as flexible allocation. |  |
| 30 | Can inventory or rate plans be overbooked | **Yes / No** | Overbooking occurs when more inventory than is actually available is offered for sale in order to maximize reservations inclusive of no shows and cancellations. E.g. Hotel has 10 King Rooms but Inventory shows 15 to increase chances of being fully booked in this room type |  |